Alutiiq Corporate Overview for the MIST Cluster Small Business Summit
About Alutiiq

• Alutiiq was formed in December of 1999 as a wholly owned subsidiary of Afognak Native Corporation, which is owned by its shareholders, the indigenous people of Afognak Island.

• Shareholders are similar to Tribal Members--status of a shareholder is determined by cultural ties; shares cannot be bought, sold or traded.
• All profits earned by Afognak’s business ventures are returned for the benefit of the shareholders and their Native community
  • Dividends, fund scholarships, job training, and various social and cultural programs
• The name "Alutiiq" honors one of twelve major Alaska Native cultural groups. The Alutiiq people reside in the Kodiak Archipelago
Alutiiq personnel are found in 43 of 50 States
Corporate Infrastructure

- Industry recognized Deltek Costpoint system utilized company-wide
- Implemented “Worlds #1 CRM” Salesforce in 2017
- Emphasis on quality systems
  - ISO 9001-2015 (Engineering Services)
  - PMP
  - QCS/RMS - COE 3-Phase Quality Control

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Alutiiq Local Presence

• A2R JV is a Joint Venture that was formed between Alcyon, Inc. and Alutiiq Professional Training, LLC (APT).
  • A2R JV is the current prime contractor for the NASA SSC Laboratory Services Contract.

• As a result of our successful relationship, Alutiiq acquired Alcyon, in Spring 2017.

• Together, we have provided high quality support to Stennis for more than 10 years.
Alcyon was named Small Business Prime Contractor of the Year for 2016 by the National Aeronautics and Space Administration (NASA) Stennis Space Center.

- 2012, 2014, and 2016 Stennis Small Business Prime Contractor of the Year
- 2013 NASA Stennis Contractor Excellence Award
- 2012 NASA Agency-Wide Small Business Prime Contractor of the Year
- 2011 and 2012 SBA Small Business of the Year Region IV
- Letter of Recognition from Navy Strategic Weapons Facility, Atlantic Naval Base Commander
- Letter of Commendation from Missile Defense Agency BMDS
- Letter of Appreciation from Navy Strategic Weapons Facility, Atlantic Naval Base Commander
Alutiiq Divisions

• Facility & Education Services
  • Facility Services
  • Education Services
  • Construction Services

• Security & Professional Services
  • Engineering Services
  • Protective Services
  • Professional & Administrative Management Services
  • International Services

• Strategic Operations
  • Strategic Development
  • Strategic Support
## Core Capabilities

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<th>Engineering</th>
<th>Laboratory</th>
<th>Logistics</th>
<th>Information Technology</th>
<th>Management &amp; Support Services</th>
<th>Security</th>
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</thead>
</table>
| - Systems Engineering
- Software Engineering
- Test & Evaluation
- Modeling & Simulation | - Metrology & Calibration Services
- Environmental Services
- Gas & Materials Analysis
- EGIS & Natural Resource Support
- Standards/ Electronic/ Dimensional Labs | - Foreign Military Sales
- Supply Asset Management
- Shipping & Receiving
- Move Services
- Transportation Services
- Stock Purchasing
- Equipment Management
- Strategic Human Resources Management
- Records Management | - Systems Administration
- Network Support
- Information Assurance
- Help Desk Management & Support
- Systems Security
- Customized Application Development | - Project Management
- Risk Management
- Acquisition Management
- Media Services
- Admin/Clerical Support
- Library Services
- HR Support | - Electronic Security
- Personnel Security
- Physical Security (Guards)
- Law Enforcement Training (CONUS/ OCONUS) |
Top Customers (2015 to 2018)

- NASA (Stennis Space Center, Glenn Research Center, Goddard Space Flight Center, Marshall Space Flight Center)
- US Navy
- US Army
- Employment and Training Administration (DOL)
- Department of State
- US Air Force
- Department of Homeland Security (DHS)
- Department of Energy (DOE)
• Teaming is part of our overall corporate strategy
• We prefer to support local business
• Reasons for Teaming:
  • Expertise
  • Capabilities
  • Synergies
  • Certifications
  • Business Classification
  • Etc.

• Forms of Partnerships:
  • Prime / Subcontractor
  • Joint Ventures (JVs)
  • Mentor/Protégé
  • Etc.

• The focus is always on the customer: Cost, Capability, and Performance
Community Support

Organizational Support:
- Partners for Michoud and Stennis
- SSC Safety Day
- SSC Open House
- Special Olympics
- GEMS (Girls Excited about Math & Science)

Community Outreach:
- Outreach to local STEM schools
- Support to Veteran events (Wreaths across America)
- Local nursing home support (Collection/Donation)
- Provide judges to local school science fairs
- Speaking at local school career fairs
- United Way
- SSC Small Business Council
- Pathway2Possibilities
- SSC Diversity Council
- Mississippi Gulf Coast/Southeast Louisiana Local Area Voluntary Protection Program (VPP) Council
We are hiring! Hundreds of open positions can be found on our website: www.Alutiiq.com

Sample of Local Openings:
• Electronics Technician Maintenance II (Stennis)
• Engineering Technician / Light Truck Driver (Stennis)
• Outreach & Admissions Specialist (Batesville; Greenwood; Gulfport; Hattiesburg; Jackson; Hazelhurst; Natchez)
• Career Transition Services Specialist (Jackson)
For more information on any of our services, please visit our website www.alutiiq.com or contact us at the following address:

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