Doing Business with NASA at the John C. Stennis Space Center, MS

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Stennis Space Center Overview

- Rocket Propulsion Testing Ground
  - NASA
  - Department of Defense
  - Private Sector
- Heavy Lift and Propulsion Technology
- Commercial Crew Development
Stennis Space Center (SSC) at-a-Glance

- SSC at-a-Glance
  - The center was established in the 1960’s to flight certify all first and second stages of the Saturn V rocket for the Apollo Program that carried humans to the moon.

  - From 1975 to 2009, the center tested the main engines that powered 135 space shuttle missions on their eight-and-one-half-minute ascent into orbit.

  - Stennis is now testing RS-25 engines that will power the core stage of NASA’s new Space Launch System, being developed to carry humans deeper into space than ever before.

  - The center is working with commercial companies, such as SpaceX and Aerojet Rocketdyne, to test the engines and components needed to achieve their own space missions.

  - Stennis facilities are located within a 13,800 acre federal government owned; surrounded by 125,000 acre noise buffer zone.

  - Federal City host to more then 40 resident agencies (federal, state, academic and private organizations and several technology-based companies).
## SSC Office of Procurement
### FY19 Small Business Goals

<table>
<thead>
<tr>
<th>Category</th>
<th>FY19 Goals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Small Business</td>
<td>27.2%</td>
</tr>
<tr>
<td>Small Disadvantaged Business</td>
<td>14.1%</td>
</tr>
<tr>
<td>Woman Owned Small Business</td>
<td>12.5%</td>
</tr>
<tr>
<td>HUBZone Small Business</td>
<td>1.6%</td>
</tr>
<tr>
<td>Service Disabled Veteran-Owned Small Business</td>
<td>0.5%</td>
</tr>
</tbody>
</table>
SSC February FY19
Prime Goals vs. Actual Percentages
Data generated March 21, 2019 from FPDS-NG

<table>
<thead>
<tr>
<th>Category</th>
<th>Dollars Obligated</th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL OBLIGATIONS</td>
<td>$76,213,656.00</td>
</tr>
<tr>
<td>SMALL BUSINESS</td>
<td>$12,392,788.88</td>
</tr>
<tr>
<td>SDB</td>
<td>$7,163,466.66</td>
</tr>
<tr>
<td>WOSB</td>
<td>$4,462,325.22</td>
</tr>
<tr>
<td>HUBZone</td>
<td>$1,718,122.61</td>
</tr>
<tr>
<td>SDVOSB</td>
<td>($1,023,403.17)</td>
</tr>
</tbody>
</table>

Graph showing the comparison of goals and actuals for different categories.

Small Business: 27.2%
SDB: 16.3%
WOSB: 14.1%
HUBZone: 12.5%
SDVOSB: 0.5% (negative, indicating underperformance)

Goals vs. Actual Percentages:
- Small Business: 27.2%
- SDB: 16.3%
- WOSB: 9.4%
- HUBZone: 5.9%
- SDVOSB: 1.6%
Stennis Space Center Recent Awards

SSC OSBP Awards

• FY16, FY17 & FY18 NASA Small Business Prime Socioeconomic Goal Achievement for meeting all of our prime socioeconomic goals for the previous fiscal year.

• FY16 & FY17 NASA Golden Eagle Award for exceeding the federally mandated 3% Service Disabled Veteran Owned Small Business (SDVOSB).

• FY17 SSC the only NASA Center to exceed all of it’s Federally Mandated Small Business goals.

FY18 SSC Small Business Industry Awards

• Small Business Prime Contractor of the Year
  o Healtheon, Inc.

• Small Business Subcontractor of the Year
  o Manufacturing Technical Solutions (MTS), Inc.
    (Subcontractor to Pinnacle Solutions, Inc.)
## Stennis Space Center Top NAICS

<table>
<thead>
<tr>
<th>NAICS Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>23 (CONSTRUCTION)</td>
<td></td>
</tr>
<tr>
<td>236210</td>
<td>INDUSTRIAL BUILDING CONSTRUCTION</td>
</tr>
<tr>
<td>32 (MANUFACTURING (PAPER, PRINTING, PETROLEUM, COAL, CHEMICAL, PLASTICS, RUBBER, NONMETALIC MINERAL))</td>
<td></td>
</tr>
<tr>
<td>325120</td>
<td>INDUSTRIAL GAS MANUFACTURING</td>
</tr>
<tr>
<td>42 (WHOLESALE TRADE)</td>
<td></td>
</tr>
<tr>
<td>423490</td>
<td>OTHER PROFESSIONAL EQUIPMENT AND SUPPLIES MERCHANT WHOLESALERS</td>
</tr>
<tr>
<td>54 (PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES)</td>
<td></td>
</tr>
<tr>
<td>541380</td>
<td>TESTING LABORATORIES</td>
</tr>
<tr>
<td>541511</td>
<td>CUSTOM COMPUTER PROGRAMMING SERVICES</td>
</tr>
<tr>
<td>541512</td>
<td>COMPUTER SYSTEMS DESIGN SERVICES</td>
</tr>
<tr>
<td>541712</td>
<td>RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES (EXCEPT BIOTECHNOLOGY)</td>
</tr>
<tr>
<td>56 (ADMINISTRATIVE AND SUPPORT AND WASTE MANAGEMENT AND REMEDIATION SERVICES)</td>
<td></td>
</tr>
<tr>
<td>561110</td>
<td>OFFICE ADMINISTRATIVE SERVICES</td>
</tr>
<tr>
<td>561210</td>
<td>FACILITIES SUPPORT SERVICES</td>
</tr>
<tr>
<td>561612</td>
<td>SECURITY GUARDS AND PATROL SERVICES</td>
</tr>
</tbody>
</table>
SSC Prime Vendor for Operations and Maintenance

- **Syncom Space Services (S3)** (Large Business): NNS15AA01C
  - Hybrid Cost Plus Incentive Fee (CPIF), Firm Fixed Price (FFP), Indefinite Delivery Indefinite Quantity (IDIQ) with Award Term Options
  - Total Term of contract: **February 1, 2016 thru June 30, 2025**
  - Provides Sustaining Operations and Maintenance (O&M) Type Work to include:
    - Synergy-Achieving Consolidated Operations and Maintenance (SACOM) Contract
      - All Preventative Maintenance
      - All Corrective Maintenance
      - All Safety, Health, & Environmental Services
      - Utility Operations
      - Logistics Services
      - Site Services Firm Fixed Price
      - Program/Project/Tenants work
      - Direct Buys
    - IDIQ accommodates programmatic/budgetary uncertainty, unplanned work
- Points of Contact for Small Business Opportunities:
  - Tina Schultz, Small Business Liaison Office/Acquisitions Manger,  tina.g.schultz@nasa.gov
  - Donna Duffour, Vendor Set Up,  donna.d.duffourc@nasa.gov
SSC Prime Vendor for Information Technology Services (ITS)

- **SaiTech, Inc** (WOSB): GS35F0491L/NNS16AA25T
  - Firm Fixed Price (FFP) with Level of Effort (LOE) Contract
  - Total Term of contract: **5 years through April 30, 2021**
  - Provides services to include:
    - Information Technology Planning
    - Policy and Management Services
    - Application and System Services
    - Audio Visual/Video Services
    - Communication Services
    - Technology Support Services


- Point of Contact for Small Business Opportunities:
  - Sam Sumwalt, [samuel.g.sumwalt@nasa.gov](mailto:samuel.g.sumwalt@nasa.gov)
SSC Prime Vendor for Laboratory Services

- **Alutiiq (A2R), JV (8 a): NNS15AA53C**
  - Firm Fixed Price Contract
  - Total Term of contract: **5 years through April 30, 2020**
  - Provide technical services for laboratory operations at SSC and MAF including:
    - Gas, material science and environmental lab analysis
    - Institutional Geographic Information System (IGIS) Services
    - Measurement standards and calibration
    - Meteorology and Test Services Laboratories

- [http://asquaredresearch.com/](http://asquaredresearch.com/)

- Point of Contact for Small Business Opportunities:
  - Don Wilson, donald.r.wilson@nasa.gov
SSC Prime Vendor for Administrative/Clerical Support Services

- **NAVAR (8 a):** NS14AA63C
  - Firm Fixed Price (FFP)
  - Total Term of contract: **5 years through May 31, 2019**
  - Provides administrative and clerical support services

- [http://www.capefoxcorp.com](http://www.capefoxcorp.com)

- Point of Contact for Small Business Opportunities:
  - Hunt, Joseph President, [jhunt@capefoxss.com](mailto:jhunt@capefoxss.com)
SSC Prime Vendor for Financial, Resources, Program Planning and Control

- **Pinnacle Solutions** (Large): NS14AA35T
  - Firm Fixed Price (FFP)
  - Total Term of contract: **5 years through June 30, 2019**
  - Provides financial, resources, program planning and control (FRPPC Contract)

- [http://pinnaclesolutionsinc.com/](http://pinnaclesolutionsinc.com/)

- Point of Contact for Small Business Opportunities:
  - Allen Robinson, [ARobinson@pinnacle-si.com](mailto:ARobinson@pinnacle-si.com)
SSC Prime Vendor for Protective Services

- **RiverTech** – 8 (a): NNS16AA50C
  - Firm Fixed Price Contract
  - Total Term of contract: **5 years through September 30, 2021**
  - Provides protective services including:
    - Physical Security Operations
    - Personnel Security
    - Access Control
    - Badging
    - 911 Dispatch Center
    - Access Monitoring
    - Traffic Control
    - Locksmith Services


- Point of Contact for Small Business Opportunities:
  - Danielle Metz, danielle.m.metz@nasa.gov
# FY19 Upcoming Major Procurements

<table>
<thead>
<tr>
<th>Name of Procurement</th>
<th>NAICS Code</th>
<th>Estimated Dollar Value* (From the Acquisition Forecast)</th>
<th>Set-Aside (Y/N) If yes, also list category of set-aside</th>
<th>Estimated Award Fiscal Year Qtr.</th>
<th>Re-compete (Y/N)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fabricate 4 rocket diffusers (4' diameter, 40' length)</td>
<td>332999</td>
<td>$5M - $25M</td>
<td>TBD</td>
<td>2/20</td>
<td>No</td>
</tr>
<tr>
<td>Inter stage Simulator (28' diameter, 30' length) and 2 access platforms</td>
<td>332999</td>
<td>$5M - $25M</td>
<td>TBD</td>
<td>2/20</td>
<td>No</td>
</tr>
<tr>
<td>Clamshell and seal for rocket diffuser</td>
<td>332999</td>
<td>$250K - $1M</td>
<td>TBD</td>
<td>4/20</td>
<td>No</td>
</tr>
<tr>
<td>Financial, Resources, Program Planning and Control</td>
<td>423490</td>
<td>$1M - $5M</td>
<td>TBD</td>
<td>1/20</td>
<td>Y</td>
</tr>
</tbody>
</table>
Upcoming Procurement Opportunities

- SSC Acquisition Forecast Link
  https://www.hq.nasa.gov/office/procurement/forecast/SSCforecast.xlsx

- NASA Acquisition Forecast Link
  https://www.hq.nasa.gov/office/procurement/forecast/Agencyforecast.xlsx

** The Acquisition Forecast is updated twice a year - October 1st and April 15th. **
Outreach Opportunities

- Stennis Business Consortium
  SSC Resident Agencies and Prime Contractors
  - Quarterly Meetings
  - Register at Mississippi Enterprise For Technology (MSET) [www.mset.org](http://www.mset.org)

- Small Business Counseling Sessions with Facilities Contractor
  - Email: ssc-smallbusiness@mail.nasa.gov

- Small Business Showcase in the SSC Building 1100 Atrium (Feb/May/Aug/Nov)
  - Email: ssc-smallbusiness@mail.nasa.gov
Procurement POC:

Kay Doane
Small Business Specialist (228) 688-1720
Fax: (228) 688-6024
ssc-smallbusiness@mail.nasa.gov

Technical POC:

Thomas Stanley
Small Business Technical Advisor (228) 688-7779
Fax: (228) 688-1208
thomas.m.stanley@nasa.gov
Passed in 1966, the Freedom of Information Act (FOIA) provides the public and industry a means of acquiring information about Federal Government activities.

**Performance work statements may be requested in writing from:**

**SSC FOIA** ssc-foia@nasa.gov

- **FOIA Electronic Library**: Documents specifically identified for inclusion by the Freedom of Information Act, as well as documents for which we have received multiple requests. The number of items in the Reading Room will continue to grow.
- **FOIA Contacts**: List of NASA Freedom of Information Act contacts including center, name, address, telephone number, fax number and appropriate procurement contact number.
- **FOIA Laws**: Laws, Executive Orders, and Other Information.
- **File Request Form Guide**: A How-To Guide on filing a FOIA request for NASA Agency records.
- **FOIA Fees and Fee Waivers**: NASA FOIA offices process requests in accordance with our FOIA regulations and the Office of Management and Budget Guidelines on FOIA fees.
- **FOIA Schedule of Fees**: NASA will charge for processing requests under the FOIA in accordance with the Agency's FOIA regulations and the Office of Management and Budget's Guidelines.
Helpful References

- **Electronic Reading Room**: [www.nasa.gov/centers/stennis/about/foia/index.html](http://www.nasa.gov/centers/stennis/about/foia/index.html)
- **NASA Office of Small Business Programs**: [www.osbp.nasa.gov](http://www.osbp.nasa.gov)
  - In doing business with this agency, you will first need to familiarize yourself with NASA to identify opportunities available either as a prime contractor or as a subcontractor. The OSBP website, will provide you with an overview of how you can market your products and services to NASA.
- **NASA Field Center’s Webpage**, [http://www.nasa.gov/about/sites/index.html](http://www.nasa.gov/about/sites/index.html)
  - NASA has ten Field Centers across the United States, and each Center has jurisdiction over its own purchasing of goods and service. As such, we suggest that you identify which Center you are targeting for business opportunities.
There are a few important databases to research and sign up for to learn more about NASA procurements. The NASA Vendor Data Base (NVDB). This database is open to all vendors, both large and small, who wish to do business with the National Aeronautics and Space Administration. As representatives of their companies, they can post their capability briefs in any format, sign up for email messages that will give them information on Source Sought Notices, Requests for Information (RFI) or Request for Proposals (RFP). The database does not limit the number of representatives for each company. You can access at either the OSBP Web site www.osbp.nasa.gov or go directly to https://vendors.nvdb.nasa.gov.

I highly recommend that you establish your company in the NASA Small Business vendor data base. The data base can be used as a resource for you to locate companies to do business or even to see who your competition may be. Search vendors by Business Category, DUNS, NAICS, CAGE, State/Province and Zip Code.

• NASA OSBP Mobile: The app is now available for download at the iTunes App Store or Google Play. (Within the App look for the ACL – Active Contract List)

• U.S. Small Business Administration SBA
  - Louisiana District Office https://www.sba.gov/offices/district/la/new-orleans
  - Mississippi https://www.sba.gov/offices/district/ms/jackson

• Procurement Technical Assistance Centers PTAC
  - http://www.aptac-us.org/

• Stennis Space Center Employment Portal
  https://www.nasa.gov/centers/stennis/about/jobs/index.html
Office of Small Business Programs (OSBP)
http://www.osbp.nasa.gov
System for Award Management

www.sam.gov

Validate your SAM is Current.
Federal Business Opportunities (FBO)

www.fbo.gov
Solutions for Enterprise-Wide Procurement (SEWP)

www.sewp.nasa.gov

Hot Topics

New 2017 Webinar Sessions: October, November and December
SEWP has newly scheduled webinars to provide customers with fundamental information about SEWP V. Info and Registration

Updated: Sep 19, 2017

About SEWP

Solutions for Enterprise-Wide Procurement (SEWP, pronounced 'soup'), is a multi-award Government-Wide Acquisition Contract (GWAC) vehicle focused on commercial IT products and product-based services. With over 140 pre-competed Prime Contract Holders, SEWP offers a wide range of commercial advanced technology including tablets, desktops and servers; IT peripherals; network equipment; storage systems; security tools; software products; cloud based services; telecommunications; Health IT; sensors; video conferencing systems and other IT, Communication and Audio-Visual products. Product based Services such as installation, training, maintenance and warranty and a full range of product based services are also available through SEWP. More About SEWP V...

SEWP Mission

The SEWP Program Office manages a suite of government-wide IT products and services contracts that enable NASA and all Federal Agencies to achieve their missions and strategic initiatives by providing streamlined access to critical technologies and solutions. The Program provides best value for the Federal Government and American taxpayer through innovative procurement processes, premier customer service and outreach, acquisition insight, and partnership with Government entities and Industry.

SEWP Vision

SEWP will provide Federal Agencies high availability access and insight to strategic solutions through utilization of SEWP’s suite of ICT products and services. High level agency decision makers will have direct access to their acquisition data to assist with strategic oversight and control of internal ICT acquisition and external supply chain processes.
Welcome

GSA's latest e-Business innovation, eBuy, is an electronic Request for Quote (RFQ) / Request for Proposal (RFP) system designed to allow government buyers to request information, find sources, and prepare RFQs/RFPs, online, for millions of services and products offered through GSA's Multiple Award Schedule (MAS) and GSA Technology Contracts. Government buyers can use eBuy to obtain quotes or proposals for services, large quantity purchases, big ticket items, and purchases with complex requirements.

What is e-Buy?

eBuy is designed to facilitate the request for and submission of quotes or proposals for commercial products, services, and solutions offered through GSA Federal Supply Schedules and Governmentwide Acquisition Contracts (GWACs). Using the eBuy system, Federal Purchasers (buyers) may prepare and post an RFQ/RFP for specific products and services for a specified period of time. Once posted, contractors (sellers) may review the request and post a response.

eBuy is a simple online procurement tool to use. First, find a category and select vendors to personally notify (all vendors are notified if the RFQ/RFP is placed under a GWAC category). All vendors listed under the category selected can also review or quote on your request. Second, enter your requirements and specify the amount of time the RFQ should remain open. Contractors will receive emails about your requirements and submit quotes in return.

New Human Capital and Training Solutions (HCaTS) Program contracts now available in GSA eBuy.

>> additional information

NASA Office of Small Business Programs
where small business makes a big difference
Stennis Space Center
https://www.nasa.gov/centers/stennis/business/index.html
Thank You