

VISION

Become the global leader in the integration and application of information technology, engineering, and science to solve our customers' most demanding challenges.

We will deliver innovative solutions through the efforts of our diverse and talented people who are dedicated to our customers' success. We will empower our teams, contribute to our communities, and operate sustainably.

MISSION

Leidos makes the world safer, healthier, and more efficient through information technology, engineering, and science.

VALUES



Integrity



Innovation



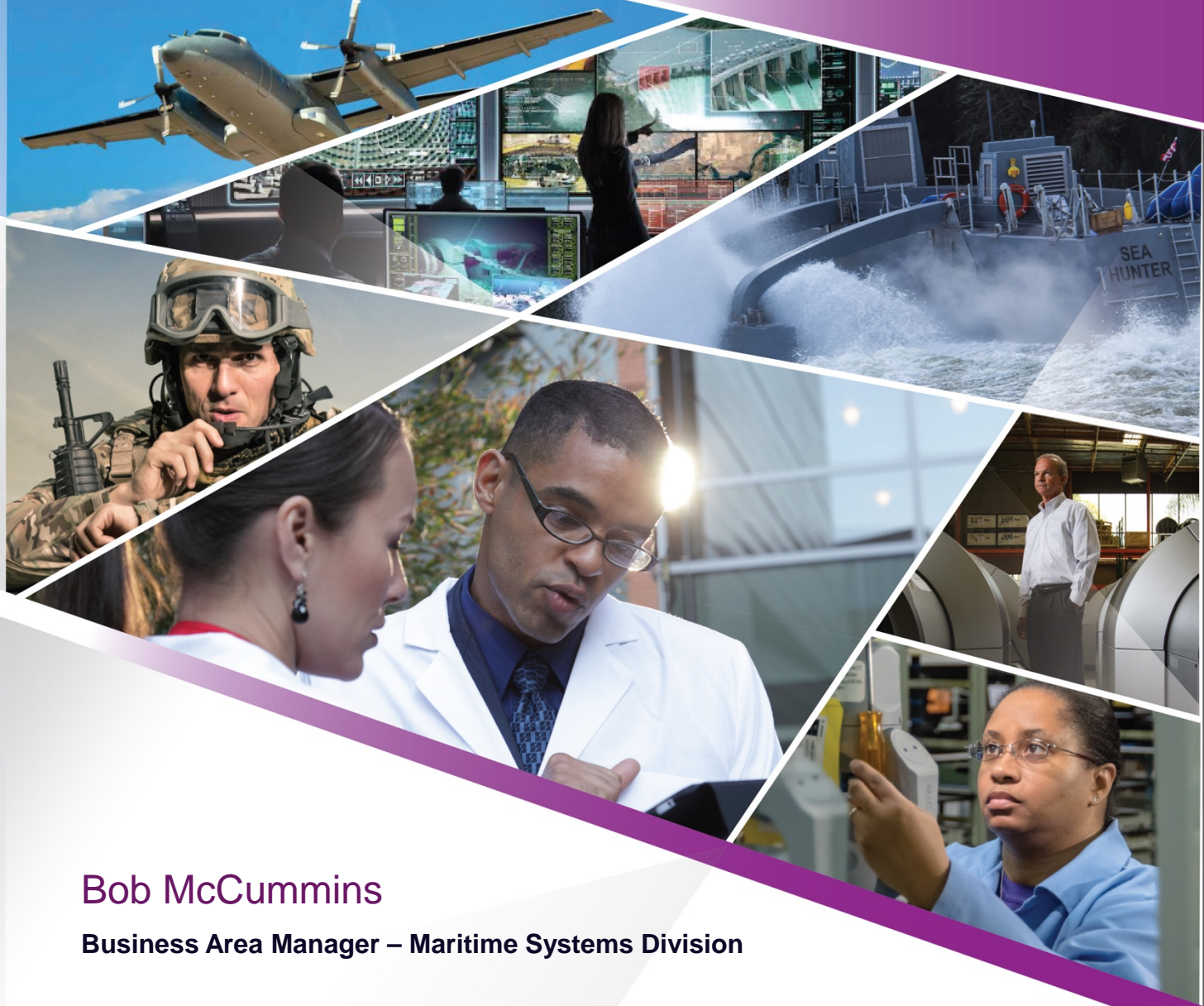
Agility



Collaboration



Commitment



Bob McCummins

Business Area Manager – Maritime Systems Division

COMPANY HISTORY

1969

SAIC Founded by J. Robert Beyster, Ph.D.

"This whole success story was not a planned thing. We just wanted to find a place where technology people could do important work."
— Dr. J. Robert Beyster



1990s

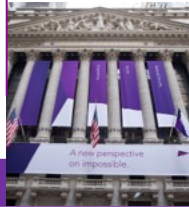
Innovation and Evolving Markets

- ▶ Largest U.S. employee-owned research and engineering firm
- ▶ Listed as a Fortune 500 company

2006

Initial Public Offering

SAIC, Inc. (SAIC) announced Oct. 12 that it has priced its initial public offering of 75,000,000 shares of common stock at \$15.00 per share.



2013

Creating Two Great American Success Stories

- ▶ Leidos — Delivering scientific and technology solutions for government and commercial customers in national security, engineering and health
- ▶ New SAIC — Delivering Systems Engineering and Technical Assistance (SETA) for government customers

2016

The New Leidos

Leidos combined with Lockheed Martin's Information Systems and Global Solutions (IS&GS) to form the new Leidos.



A TALENTED TEAM

Roger A. Krone
CHAIRMAN AND CHIEF EXECUTIVE OFFICER



Jim Reagan
Chief Financial Officer



Sharon Watts
Chief Administrative Officer



Gerry Fasano
Chief of Business Development & Strategy



Ann Addison
Chief Human Resources Officer



Vince Maffeo
General Counsel



Bettina Welsh
Chief Audit Executive



Michele Brown
Chief Ethics & Compliance Officer



John Fratomico
Chief Technology Officer



Mike Chagnon
President, Advanced Solutions Group



Angie Heise
President, Civil Group



Jon Scholl
President, Health Group




Tim Reardon
President, Defense & Intelligence Group


20%

employees are
Military Veterans



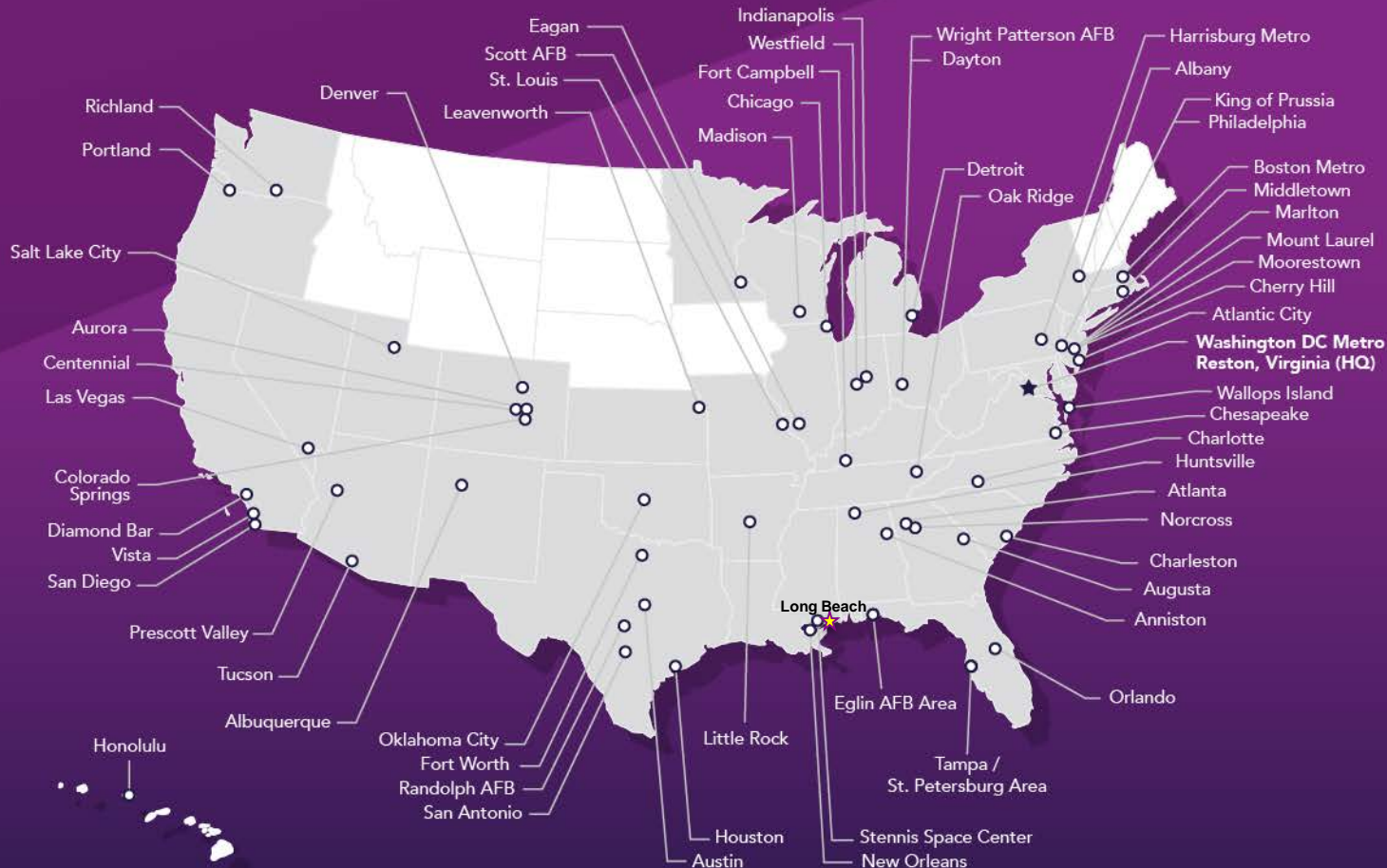

1,045
employees with
PhDs


6,734
employees with
Master's Degrees


56%
employees with
STEM Degrees


12,714
Cleared Employees

THROUGHOUT THE U.S.



60% 
EMPLOYEES WORKING AT
CUSTOMER SITES

ACROSS THE GLOBE



BROAD TECHNICAL CAPABILITIES

1

Software Development

- Agile Methods
- Requirements Elicitation & Analysis
- Architecture and Design
- DevOps
- Software & Design
- Multi-team Coordination

2

Cyber

- Securely Provision
- Protection and Defend
- Analyze
- Collect and Operate
- Investigate
- Operate and Maintain
- Attack and Exploit

3

System Engineering and Integration

- Requirements development and Management
- Architectural Design
- System Production
- Platform integration
- Modeling and Simulation
- Risk Management
- System Testing

4

Data Analytics

- Data Engineering-Capture and Curation
- Data Visualization
- Predictive Analytics
- Data Mining and Analysis
- AI, Machine Learning
- Behavior Modeling

5

Sensors, Collection, and Phenomenology

- RF, EO, Seismic, Acoustic
- CBRNE and Geospatial
- Signal Processing
- Countermeasures
- Directed Energy
- Modeling and Simulation

6

Enterprise IT Modernization

- Cloud Computing
- User Engagement
- Digital Workplace
- Mobility
- Application Modernization
- DevOps
- Data Center & Network Modernization

7

Operations and Logistics

- Maintenance, Modification, Repair, and Overhaul
- Supply Chain Management
- Integrated Product Support
- Readiness and Fielding Support

OUR MARKETS



CIVIL



**DEFENSE AND
INTELLIGENCE**



HEALTH



**ADVANCED
SOLUTIONS**

Our new business is separated into 4 growth areas focused around 3 distinct markets and one cross-cutting market, which we call **Advanced Solutions**.

ADVANCED
SOLUTIONS

\$1.2 billion
REVENUE

DEFENSE &
INTELLIGENCE

\$3.9 billion
REVENUE

2016
\$10B
REVENUE

HEALTH

\$1.7 billion
REVENUE

CIVIL

\$3.6 billion
REVENUE

Revenues are estimates for FY2016 based on performance by Leidos and Lockheed Martin's Information Systems & Global Solutions (IS&GS) business. On August 16, 2016, Leidos acquired IS&GS in a Reverse Morris Trust transaction. Actual revenues, as reported in the Leidos Annual Report, are available at investors.leidos.com

DEFENSE AND INTELLIGENCE

Our defense and intelligence business provides a diverse portfolio of systems, solutions, and services covering air, land, sea, space, and cyberspace for Defense and Intelligence customers worldwide. Our solutions include enterprise and mission IT, large-scale intelligence systems, command and control, geospatial and data analytics, cybersecurity, logistics, training, and intelligence analysis and operations support.

\$3.9 BILLION REVENUE

ARMY
40+ YEAR RELATIONSHIP

NAVY
40+ YEAR RELATIONSHIP

CLASSIFIED CUSTOMERS
30+ YEAR RELATIONSHIPS



DEFENSE AND INTELLIGENCE



PRIMARY CUSTOMERS

- ▶ Intelligence Community
- ▶ Army
- ▶ Air Force
- ▶ Navy
- ▶ DISA



KEY CAPABILITIES

- ▶ Cyber
- ▶ Data analytics
- ▶ Enterprise IT modernization
- ▶ Software development
- ▶ Airborne and maritime systems
- ▶ C4ISR
- ▶ Large-scale software development, cybersecurity, and data analytics
- ▶ Intelligence analysis and operations
- ▶ Command and Control



INTERNATIONAL PRESENCE

- ▶ Australia/Pacific
- ▶ Middle East
- ▶ Canada
- ▶ Israel



HEALTH

Leidos offers services and solutions to federal and commercial clients, including IT services, population health risk management, case management, health analytics, life sciences, and public health.

\$1.7 BILLION REVENUE

69% GOVERNMENT | 31% COMMERCIAL

HEALTH



KEY CAPABILITIES

- ▶ Electronic Health Records management
- ▶ Enterprise IT modernization, operations, and maintenance
- ▶ Interoperability solutions at-scale
- ▶ Population health solutions: consulting, analytics, modern case management
- ▶ Software development and systems integration



PRIMARY CUSTOMERS

- ▶ Defense Health Agency (DHA)
- ▶ Commercial, industrial, and manufacturing
- ▶ U.S. Army Corp of Engineers
- ▶ Navy
- ▶ Department of Veterans Affairs



MARQUEE PROGRAMS

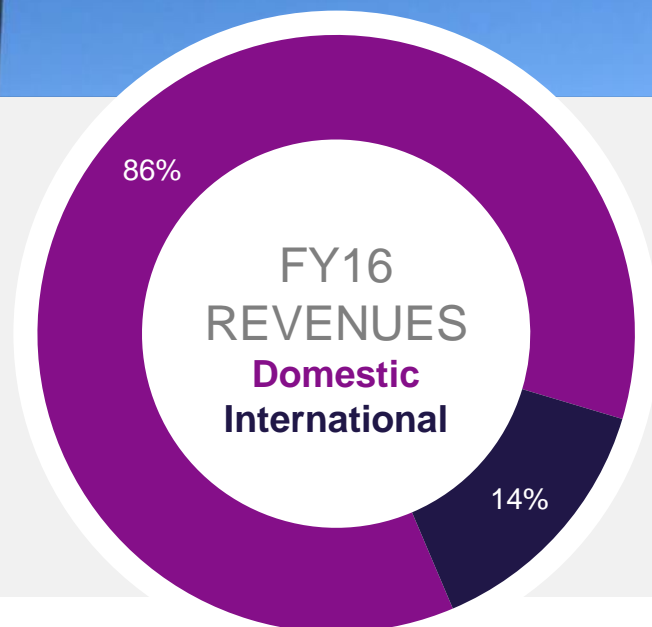
- ▶ Defense Health Agency - GENESIS
- ▶ National Cancer Institute
- ▶ DoD Health Records Management (AHLTA)
- ▶ Nurse Advice Line
- ▶ SSA IT Support Services
- ▶ VA Data Center

CIVIL

Our civil business is helping to modernize and manage infrastructure, systems and controls, and cybersecurity for civilian agencies and commercial clients around the globe. With core competencies in information technology, energy and environment, complex logistics, and specialized engineering, we solve technical challenges and implement newfound efficiencies on a number of programs including those that power homes and businesses, guide air traffic, streamline tax returns, protect digital footprints, contain environmental incidents, heighten port security, and enable scientific discovery.

\$3.6 BILLION REVENUE

85% GOVERNMENT | 15% COMMERCIAL



CIVIL



OVERVIEW

- ▶ Biometrics
- ▶ Complex logistics
- ▶ Commercial Cybersecurity
- ▶ Data Analytics
- ▶ Enterprise IT Modernization
- ▶ Infrastructure management and operation
- ▶ Screening Technology (Reveal® and VACIS®)
- ▶ Software Development
- ▶ Systems Engineering



PRIMARY CUSTOMERS

- ▶ FAA
- ▶ NASA
- ▶ Department of Energy (DOE)
- ▶ Department of Homeland Security (DHS)
- ▶ Utilities



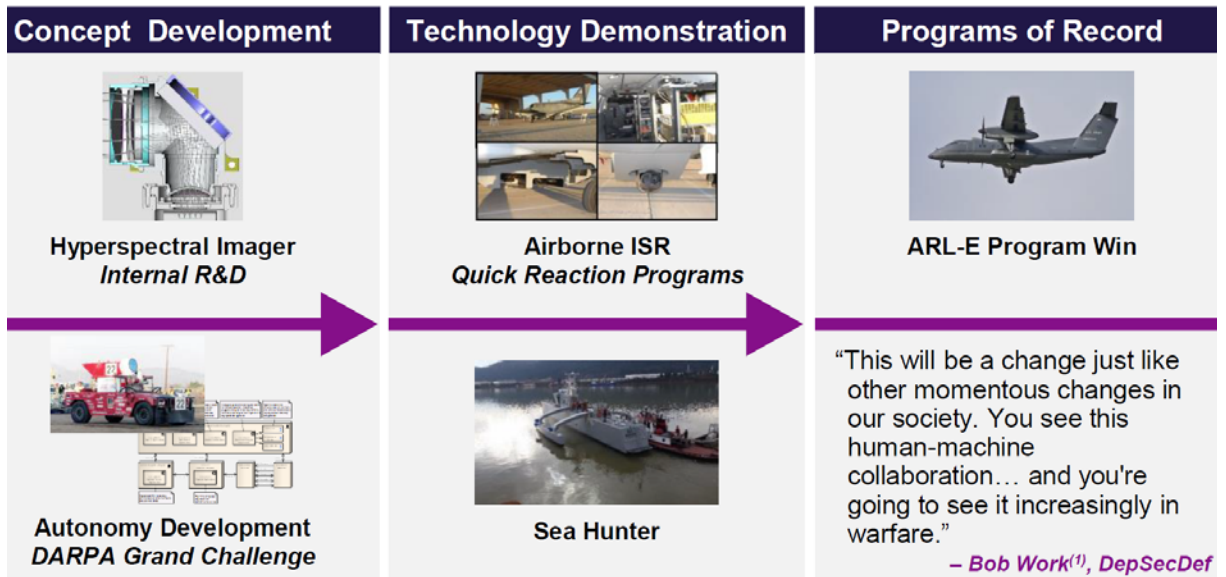
INTERNATIONAL PRESENCE

- ▶ UK
- ▶ Europe

ADVANCED SOLUTIONS



Leidos conducts research and development across all markets to unlock potential scientific discoveries or improvements in technology, supporting C4ISR and data analytic requirements for our customers.



ADVANCED SOLUTIONS



AREAS OF EXPERTISE

- ▶ Intelligence
- ▶ Surveillance
- ▶ Reconnaissance
- ▶ Signals intelligence
- ▶ Autonomous vehicles



PRIMARY CUSTOMERS

- ▶ AFRL
- ▶ DARPA
- ▶ Army
- ▶ Navy
- ▶ Intelligence Community



MARQUEE PROGRAMS

- ▶ Sea Hunter – DARPA
- ▶ Buckeye
- ▶ Blue Devil
- ▶ Saturn Arch
- ▶ ARL-E

Leidos Ocean Electronic Systems

Long Beach, MS Facility

60,000 sq ft dedicated - Research, Development, Integration, and Production

70+ Employees – Engineers, programmers, technicians, support staff



Leidos – Ocean Electronics Systems

60,000 sq. ft. engineering facility in Long Beach

- 70+ employees
- ISO9001 Registered
- Lean Manufacturing

Engineering/Manufacturing programs of national and international significance

- Autonomous maritime vehicles – Control systems, processing platforms, fabrication, integration and test
- Deep and Shallow ocean acoustic systems
- Secure conex van design and fabrication – JAFAN 6/9 and ICD 705
- Certified acoustic measurement systems for U.S. Navy submarines
- Nuclear test detection systems for enforcement of Global Nuclear Test Ban Treaty
- Fault-tolerant instrumentation
- Sensor networks for earth and ocean observation
- Sensor and communication systems for national security and intelligence
- Advanced ASW systems
- RF Systems, assemblies, and components
- Encryption system design, development, and production
- Command, Control, Communications, Computers, and Navigation (C4N) Systems for Autonomous Vehicles

Long Beach Integration & Production Projects

[illegible]

Portable C2 Centers & Labs - Design and Fabrication



Work/Lab Vans



Secure Processing Vans



Portable RF System Enclosures



Portable Data Centers



Secure Vans
ICD 705/JAFAN 6/9

Leidos Contracts at Stennis

- NOAA Survey Work
- NAVO Data Processing for Survey Data
- NAVO ISS60 Software Engineering Services
- NAVO Software Support
- NAVO Engineering Support
- DHS SENS3
- And many others over the years

Doing Business with Leidos

Our suppliers and subcontractors are critical to our success and we are committed to teaming with those suppliers that best fit our needs and those of our customers. We are especially committed to teaming with our Small Business Partners to leverage their diverse strengths.

DOING BUSINESS WITH LEIDOS

If you are interested in doing business with Leidos and would like to market your firm, please select the link below to complete your company profile.

We also encourage small businesses to register in our Supplier Profile Portal to be considered for future opportunities. Registering your company profile does not qualify you as a vendor or guarantee work with Leidos.

[Supplier Portal Link](http://www.Leidos.com/suppliers): (www.Leidos.com/suppliers)

Supplier Portal Instructions

Please be specific in describing the Leidos business needs, markets, opportunities, and/or customers you're uniquely positioned to support. We invite you to explore our website to learn more about Leidos before reaching out.

[Supplier Portal Instructions](http://www.Leidos.com/suppliers): (www.Leidos.com/suppliers)

Small Business Development Program

Small Business Development Program

We believe small businesses, including small disadvantaged, women-owned, veteran-owned, HUBzone companies and historically black colleges and universities as well as minority institutions bring good capabilities and technical know-how to assist Leidos and better serve our customers.

OUR VISION AND COMMITMENT

By working together with small businesses, we tap the strength of diversity. Our highly talented employee owners, in conjunction with our small business teammates' professional staff, bring tremendous and extraordinary depth and breath of technical expertise to create solutions that help solve complex problems for our Nation. Our collective experience and innovative ideas are key to jointly building business in the following areas:

- National Security
- Intelligence
- Homeland Security
- Logistics and Product Support
- Cyber
- Health
- Engineering
- Space and Earth Sciences
- Global Commercial Services

"SMALL BUSINESS IS GOOD BUSINESS"

At Leidos, working with small businesses is more than a commitment or strategy. It's good business and supported at the highest levels of management. Our commitment to small businesses is an integral part of our foundation since Leidos was once a small business. See our [History & Timeline](#).

Teaming with small businesses is fundamental to our business objectives:

- Being competitive - Growing our market share - Increasing customer loyalty

This focus reinforces our commitment to our customers, our employee owners and our communities, while assisting small businesses.



Thank You

