Doing Business with S3 on NASA SACOM

NASA SACOM
Synergy Achieving Consolidated Operations & Maintenance

Donna D. Duffourc, Sr. Subcontract Administrator
27 March 2019
Contract Number: NNS15AA01C

S3: Syncom Space Services, LLC - a Joint Venture between PAE and BWXT

SACOM Acronym: Synergy Achieving Consolidated Operations and Maintenance

SACOM Contract: A consolidation of three (3) former contracts within two (2) NASA facilities – the Stennis Space Center (SSC) in Hancock County, Mississippi, and the Michoud Assembly Facility (MAF) in New Orleans, Louisiana.

The SACOM contract represents a centralized management of the facility operations and maintenance requirements at SSC and MAF as well as the test and manufacturing services at SSC.

Period of Performance:
9 Years and 5 months (not guaranteed, but based on future awards)
THE FOLLOWING ARE EXAMPLES OF THE MOST FREQUENT PURCHASES MADE BY S3 IN SUPPORT OF SACOM CONTRACT REPRESENTING MAINTENANCE, REPAIR & OPERATIONS (MRO) OF FACILITY REQUIREMENTS

MATERIALS OR PRODUCTS
- Automotive
- Parts
- Chemicals
- Computers & Peripherals
- Electronic Components
- HVAC Equipment
- Hardware
- Insulation
- Lumber
- Pipes/Valves/Fitting
- Office Supplies
- Paper Supplies

SERVICES
- Construction/General Contracting
- Electrical / Roofing / Welding
- Plumbing / Fencing / HVAC
- Scaffolding
- Elevator Maintenance
- Crane Services
- Tank Cleaning
- Building Modifications
- Site Development
- Storm Drains/Culverts
- Asbestos Abatement
- Consulting Services-Engineering/Safety
- Architecture & Engineering
- Underwater Services/Inspections
- Potable Water System Repairs
- Maintenance Requirements
- Miscellaneous Services
How to Prepare to do Business with S3

- Prepare a clear **Capabilities Statement** in both printed and electronic versions with an emphasis on Government work, if applicable.
- Register with the System for Award Management (SAM) ([http://www.sam.gov](http://www.sam.gov)).
  - Annual Representations and Certifications
- **DUNS** - obtain a Data Universal Numbering System number at ([http://www.dandb.com/fedgov/](http://www.dandb.com/fedgov/)).
- Be **familiar** with the Federal Acquisition Regulations (FAR) ([http://farsite.hill.af.mil](http://farsite.hill.af.mil)) and the NASA Federal Acquisition Regulation Supplement ([http://www.hq.nasa.gov/office/procurement/regs/nfstoc.htm](http://www.hq.nasa.gov/office/procurement/regs/nfstoc.htm)).
- Be **familiar** with S3’s Mandatory NASA FAR Flow Downs for Commercial Items and Prime Contract/Construction procurements
- Be **familiar** with S3’s **Terms and Conditions**, including NET Payment Terms
- Become a **Vendor** with S3 – complete and submit Vendor Set Up Package
  - Submit to: PAEVendorSetup@pae.com
Desirable Subcontractor/Vendor Attributes

- Reasonable Cost
- Customer focused
- Team Player
- Good safety record
- Relevant experience/quality standards
- Reliable, responsive, and flexible
  - Don’t Over Promise
Three Ways to Identify SACOM Opportunities

I. Contact S3 Acquisitions to Identify End Users
   - Contact one of S3’s below representatives in Acquisitions who will help identify a POC in the area of your product or service to open communications.

   Donna D. Duffourc, Deputy Small Business Liaison/Sr. Subcontract Administrator
   Stennis Space Center (SSC)
   donna.d.Duffourc@nasa.gov (228) 688-2340

   Paula F. Peres, Senior Buyer – Michoud Assembly Facility (MAF)
   Paula.f.peres@nasa.gov (504) 257-2066

II. Reach Out to Vendors Currently Performing On Site

III. Register with S3 Website for Large Construction RFP’s
    - Visit S3’s website under the Vendor tab at www.syncomspaceservices.com to access our Vendor Portal and register to receive alerts via email notifications of new construction solicitation packages at both MAF and SSC.
How To Register with S3 Vendor Portal

Click here to log in to view RFPs
Click here to register to access the RFP page and receive email alerts, if you have not registered already

Vendor Registration

Step 1 - Please answer YES or NO to the following questions

1. Pursuant to FAR Clause 9.465, are you or your organization debarred, suspended, proposed for debarment, or otherwise excluded from receiving contracts?
   Select One

2. Do you or your organization have all requisite licenses and qualifications to do business with the United States?
   Select One

3. Is your organization’s corporate office(s) a United States entity(ies)?
   Select One
   If No, please explain:

4. Do you employ foreign nationals?
   Select One

5. Are you registered with the System for Awards Management (SAM) [preferred]?
   Select One

6. Do you agree to hold any and all proprietary information in trust and confidence and to only disclose or otherwise provide access to same to your organization’s employees, directors, officers or consultants (“Individuals”), or its Affiliates with a bona fide need to know who also agree to be bound by the same? The viewing party shall be responsible for the actions and inactions of its Individuals or Affiliates, and agrees, at its expense, to take all reasonable measures to restrain those Individuals or Affiliates from the unauthorized disclosure or use of the proprietary information and to refrain from using the same except for the purposes of the subject solicitation/RFP?
   Select One

Next Step
Once your company is registered successfully with a valid username and password, the site will take you to the Vendor Portal Log In page.
You may access your profile at any time to update information.

Requests for Proposal (RFP)/Solicitation Packages are posted below and usually indicate whether solicited as a Set Aside or Full and Open.

RFPs

All bids must be submitted to: SSC-MAF-S3Bids@mail.nasa.gov
**QUESTION:**
From whom will the email alert/notification be sent?

**ANSWER:** donotreply@pae.com

**QUESTION:**
When will I receive an email alert/notification?

**ANSWER:**
When a new RFP is Added:

When an existing RFP is Amended/Revised:
### SACOM Small Business Goals

<table>
<thead>
<tr>
<th>Category</th>
<th>Goals % of Contract Value</th>
<th>Goals % of Subcontract Value</th>
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</thead>
<tbody>
<tr>
<td>SMALL BUSINESS</td>
<td>38.4%</td>
<td>94.8%</td>
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<tr>
<td>Small Disadvantaged Business</td>
<td>12%</td>
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<td>Women Owned Small Business</td>
<td>18%</td>
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<td>Veteran Owned Small Business</td>
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<td>Service-Disabled Veteran Owned Small Business</td>
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<td>HUB Zone Small Business</td>
<td>6.4%</td>
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<td>S3 Contacts</td>
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<tr>
<td><strong>S3 General Manager:</strong></td>
<td>William T. Randolph</td>
<td><a href="mailto:william.t.randolph@nasa.gov">william.t.randolph@nasa.gov</a></td>
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<td><strong>S3 Deputy General Manager at Stennis, Mississippi:</strong></td>
<td>Douglas J. Paulson</td>
<td><a href="mailto:douglas.j.paulson@nasa.gov">douglas.j.paulson@nasa.gov</a></td>
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<td><strong>S3 Deputy General Manager at Michoud, Louisiana:</strong></td>
<td>Ronald K. Dailey</td>
<td><a href="mailto:ronald.k.dailey@nasa.gov">ronald.k.dailey@nasa.gov</a></td>
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<td><strong>S3 Chief Finance Officer:</strong></td>
<td>Regina “Gina” Newman, CFO</td>
<td><a href="mailto:regina.newman@nasa.gov">regina.newman@nasa.gov</a></td>
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<td><strong>S3 Prime Contract Manager:</strong></td>
<td>Tina G. Schultz</td>
<td><a href="mailto:tina.g.Schultz@nasa.gov">tina.g.Schultz@nasa.gov</a></td>
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<td>Building 1100, Rm 1017</td>
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<td>Stennis Space Center, MS 39529</td>
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<td>Michoud Assembly Facility</td>
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<tr>
<td>13800 Old Gentilly Road</td>
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QUESTIONS???